

MANAGEMENT'S DISCUSSION AND ANALYSIS

Year Ended December 31, 2017

Report Date – April 30, 2018

Management's Discussion & Analysis Year Ended December 31, 2017

INTRODUCTION

This Management's Discussion and Analysis ("MD&A") is provided by the management of Hillcrest Petroleum Ltd. ("Hillcrest" or the "Company") as at and for the year ended December 31, 2017. This MD&A should be read in conjunction with the Company's audited annual consolidated financial statements for the years ended December 31, 2017 and 2016 (the "Annual Financial Statements").

The following information has been prepared by management in accordance with International Financial Reporting Standards ("IFRS"). All financial results are reported in Canadian dollars, unless otherwise indicated, and production numbers represent Hillcrest's ownership interest.

Additional information relating to the Company, including the financial statements are available on the Hillcrest website at www.hillcrestpetroleum.com or on the Canadian System for Electronic Document Analysis and Retrieval ("SEDAR") website at www.sedar.com.

CORPORATE OVERVIEW

Hillcrest is listed for trading on the TSX Venture Exchange (the "Exchange") under the symbol "HRH" and on the OTCQB stock exchange in the United States of America ("US") under the symbol "HLRTF". The Company is in the business of acquiring and developing exploration and production interests in oil and gas projects in North America. Management and consultants of the Company have extensive experience in oil and gas exploration, development and production and have the capability to expand the scope of the Company's activities as appropriate opportunities arise. Currently, the Company's focus is on conventional oil and gas opportunities in Western Canada (Refer to "Oil and Gas Properties" section).

FORWARD-LOOKING STATEMENTS

This MD&A, which contains certain forward-looking statements pertaining to, among other things: additional capital funding; the Company's ability to obtain such funding and the use thereof; the Company's ability to continue as a going concern; the completion of an initial coin offering; the completion of private placements and the use of proceeds thereof; the existence of reserves; oil production rates and recovery from drilling operations; commercial viability of drilled wells; additional drilling locations; storage and transportation of oil and costs thereof; the timing, method, cost and recovery from drilling operations; infrastructure development and the timing and effects thereof; the Company's next phase of capital expenditures; regulatory approvals and the Company's ability to obtain applicable permits; future operation, general and administrative expenditures and the anticipated impact of the reduction thereof; performance and financial results; capital expenditures; the release of restricted cash; the Company's working capital deficiency and capital requirements; the ability of the Company to satisfy the interest and principal owed to debt holders; estimates and assumptions made in accordance with IFRS requirements; and the Company's ability to generate shareholder value, is intended to provide readers with a reasonable basis for assessing the financial performance of the Company. The use of any of the words "believe", "expect", "estimate", "will", "should", "intend" and similar expressions are intended to identify forward-looking statements.

Management's Discussion & Analysis Year Ended December 31, 2017

FORWARD-LOOKING STATEMENTS (continued)

Forward-looking statements are necessarily based upon a number of estimates and assumptions that, while considered reasonable by the Company, are inherently subject to significant business, economic and competitive uncertainties and contingencies. The estimates and assumptions of the Company contained in this MD&A, which may prove to be incorrect, include, but are not limited to: the general continuance of current or, where applicable, assumed industry conditions and the lack of any significant disruptions affecting operations, whether due to labour disruptions, supply disruptions, power disruptions, damage to equipment, adverse weather conditions or otherwise; the ability of the Company to obtain necessary permits; acquisition of lands; the Company's status as a going concern; costs and availability of equipment, labour, natural gas, fuel, oil, electricity, water and other key supplies; the accuracy of production data; the continuance of existing and, in certain circumstances, proposed tax and royalty regimes; the continuance of laws and regulations relating to environmental matters; the Company's ability to retain key employees and executives; assumptions relating to the costs of future wells; the accuracy of estimates of reserves volumes; the availability and timing of additional financing to fund the Company's capital and operating requirements as needed; and certain commodity price and other cost assumptions. Statements regarding future production, capital expenditures and development plans are subject to all of the risks and uncertainties normally incident to the exploration for and development and production of oil and gas that may cause actual results or events to differ materially from those anticipated in such forward-looking statements. These risks include, but are not limited to: inflation or lack of availability of goods and services; changes in commodity prices; unanticipated operating results or production declines; third party pipeline issues; environmental risks; drilling risks; financial markets; economic conditions; volatility in the debt and equity markets; regulatory changes; changes in tax or environmental laws or royalty rates; and certain other known and unknown risks listed under the section "Risks & Uncertainties" herein.

Although Hillcrest believes that the material factors, expectations and assumptions expressed in such forward-looking statements are reasonable based on information available to it on the date such statements were made, no assurances can be given as to future results, levels of activity and achievements and such statements are not guarantees of future performance.

The forward-looking statements contained in this MD&A are expressly qualified by this cautionary statement.

OIL AND GAS PROPERTIES

a) Western Canada Joint Venture

During 2016, the Company decided to actively pursue acquisition, development and exploration projects located within the Western Canada Sedimentary Basin ("WCSB"), and primarily in the provinces of Alberta and Saskatchewan.

During the year ended December 31, 2017, the Company entered into a binding joint venture agreement ("JV Agreement") with a Canadian oil and gas company ("Juniorco") whereby the Company, via a wholly owned subsidiary, may earn up to a 75% Working Interest and become the operator of record in two petroleum assets located in the WCSB. Subject to completion of due diligence and necessary regulatory approvals, we expect this agreement to take effect during the second quarter of 2018.

The primary terms of the JV Agreement are as follows:

• The Company, appointed as operator, will earn up to 75% of the Juniorco's working interest in the fields by contributing technical expertise and financing to restore production from the fields. The Company's working interest will revert to 50% once the Company has recovered all production restoration costs from the production revenues. Gross production from both fields collectively is expected to be approximately 400 barrels of oil per day upon restoration.

Management's Discussion & Analysis Year Ended December 31, 2017

OIL AND GAS PROPERTIES (continued)

- Hillcrest has arranged third party project financing, and these funds are to be provided on a non-dilutive basis to Hillcrest shareholders. Total project financing, including the placement of operator deposits and license liability rating ("LLR") bonds, is estimated to cost \$2,200,000. Sufficient project financing has been negotiated and it will be secured by both the assets and the Company.
- Approximately \$900,000 in project costs is required to re-establish production from the fields by way
 of equipment installation and upgrades and well workovers. These projects are expected to reduce
 operating expenses and restore production, thereby increasing the operating netbacks.
- Project costs include the placement of approximately \$1,300,000 in LLR bonds. The Company will, consistent with the regulatory requirements, request the return of these LLR bonds once economic production from the fields has been re-established for a certain period of time, thereby substantially reducing the net investment in the project.
- Once closed, Hillcrest will immediately commence assessment of additional infield development
 opportunities, such as well recompletions and infill development drilling.
- Hillcrest needed to obtain the regulatory approvals required for the Company to perform as an oil and gas operator within the provinces of Alberta and Saskatchewan. On July 25, 2017, the Company received approval from the Alberta Energy Regulator ("AER") to operate oil and gas assets in Alberta.
- Upon obtaining all regulatory approvals, the production restoration project will commence.

b) Flaxcombe Property, Saskatchewan

On December 14, 2017, the Company entered into a farm-in agreement with Westcore Energy Ltd. whereby the Company would provide the funds required to work-over two existing but shut-in oil wells, the 16-13 and 07-13 wells, located in the Flaxcombe area of southwestern Saskatchewan and return them to production. The Company earns a 50% working interest in the two wells by contributing 100% of the cost of the work-over operations, which were estimated at \$135,000. As at December 31, 2017, the Company has incurred \$38,264 on the work-over operations.

The 16-13 well re-commenced production in January 2018 at a field estimated daily total fluid production rate of 41 barrels per day, with a field estimated oil cut of 48%. The 07-13 well re-commenced production in February 2018 at a field estimated daily total fluid production rate of 91 barrels per day, with a field estimated oil cut of 11%. Due to a down-hole pump failure, the 16-13 well is currently shut-in, but the Company expects production to re-start from this well after local road bans are lifted and a service rig can be moved onto the location.

c) Gulf of Mexico Properties

During 2017, the Company completed the Chapter 7 liquidation of its wholly-owned subsidiary HGOM in the U.S. Court for the Southern District of Texas. As a result, the Company derecognized the remaining net liabilities of HGOM totaling approximately \$5,200,000.

Management's Discussion & Analysis Year Ended December 31, 2017

OIL AND GAS PROPERTIES (continued)

d) Pettit Project, Louisiana

During the year ended December 31, 2017, the Company relinquished all rights to the Pettit Project in northern Louisiana.

e) Hartburg Properties, Texas

As at December 31, 2017 the Hartburg Properties consist of the following working interests to the Company:

Well	Working Interest
Donner #4	48.00%
Brown #1	90.00%

During 2014, both the Donner 4 well and the Brown 1 well were completed and placed into production. However, the Donner 4 was shut in during December 2014 due to sand coming into and plugging the well bore. Initial attempts to swab in the well to remove the sand led to a portion of the swab line and swab mandrel becoming stuck in the well bore, and this obstruction must be removed via a "fishing" operation prior to the well being returned to production.

During March 2016, the Donner 2 well experienced a similar problem to that of the Donner 4 well when sand entered the well bore ultimately suspending production.

During December 2016, gas production from the Nonion Struma reservoir in the Brown #1 well ceased due to increased water production. Attempts were made during the following weeks to lift the water and re-start production, but a steady gas rate could not be maintained and the well is currently shut-in.

The contract operator has provided a cost summary focused on potentially solving the mechanical issues for the Donner 4 and Donner 2 wells, and for re-completing the Brown 1 well. The Company attempted the proposed Donner 4 "fishing" operation in April 2017. Although some significant progress was made in terms of recovering a portion of the swab line, the obstruction could not be removed to restore production.

On March 28, 2017, the Company completed the sale of its interest in the Donner 1 well in exchange for cash proceeds of US\$232,742 resulting in a gain of \$56,728.

In December 2017, the Company relinquished its mineral rights in the leases associated with the remaining well-bores. The Donner 2 well has since been acquired by a private third-party corporation, and the Company is no longer responsible for the ultimate plugging and abandonment costs for this well resulting in a gain of \$9,923. The Company continues to retain ownership and liability for the Donner 4 and Brown 1 well bores.

All disclosure of scientific or technical information on the Company's Hartburg oil and gas property reserves contained in this MD&A is based on information prepared by or under the supervision of the Company's Independent Qualified Reserves Evaluators, D. Braxton and Associates. The Company filed its most recent annual 51-101F2 Report on Reserves Data as of December 31, 2016 on SEDAR on May 1, 2017.

Management's Discussion & Analysis Year Ended December 31, 2017

SELECTED QUARTERLY INFORMATION

The table below summarized information reported for the most recent eight quarterly periods:

	December 31, 2017	September 30, 2017	June 30, 2017	March 31, 2017
	(\$)	(\$)	(\$)	(\$)
Total assets	251,077	122,339	240,928	341,393
Total liabilities	1,711,284	1,253,287	1,342,837	1,115,837
Revenue, net of royalties	-	-	7,850	28,449
Net income (loss)	(394,630)	(415,149)	(392,018)	6,486,330
Earnings (loss) per share	-	(0.01)	(0.01)	0.10
Weighted average common shares outstanding	74,692,996	74,103,891	68,995,655	67,314,544

	December 31, 2016	September 30, 2016	June 30, 2016	March 31, 2016
	(\$)	(\$)	(\$)	(\$)
Total assets	2,603,374	13,956,890	13,855,275	13,771,072
Total liabilities	9,386,371	20,197,178	18,608,373	19,277,904
Revenue, net of royalties	60,513	176,982	582,967	478,752
Net income (loss)	(1,191,314)	(1,558,245)	171,700	(984,136)
Earnings (loss) per share	(0.02)	(0.03)	0.00	(0.02)
Weighted average common shares				
Outstanding	54,700,003	53,377,177	51,295,655	51,174,776

Significant variations in the most recent eight quarters are discussed below:

- a) During the quarter ended June 30, 2017, revenue declined to \$nil due to the sale of the Donner 1 well interest. The Company no longer has any producing wells in the Hartburg field.
- b) During the quarter ended March 31, 2017, assets and liabilities both decreased substantially due to the derecognition of the net liabilities of HGOM, post Chapter 7 filing. Accordingly, the Company reported a gain on loss of control of HGOM of \$6,887,012.
- c) During the quarter ended December 31, 2016, liabilities decreased by approximately \$11,000,000 due to the disposal by HGOM of the Eugene Island 32 field. This disposal also reduced the majority of HGOM's productive well interests and revenue declined substantially.
- d) During the quarter ended September 30, 2016, HGOM recognized approximately US\$700,000 in previously disputed operating costs.
- e) During the quarter ended June 30, 2016, HGOM received an insurance settlement payment of \$832,018 in connection with a 2013 rig incident at the Ship Shoal 271 field.

Management's Discussion & Analysis Year Ended December 31, 2017

SELECTED ANNUAL INFORMATION

Selected annual information for the years ended December 31, 2017, 2016 and 2015 is presented below:

	2017	2016	2015
	(\$)	(\$)	(\$)
Total assets	251,077	2,603,374	15,208,251
Total liabilities	1,711,284	9,386,371	19,165,727
Shareholders' equity (deficiency)	(1,460,207)	(6,782,997)	(3,957,476)
Revenue, net of royalties	36,299	1,299,214	3,925,785
Net income (loss)	5,284,533	(3,561,995)	(14,702,523)
Earnings (loss) per share	0.07	(0.07)	(0.29)

4,861,209 LIQUIDITY AND CAPITAL RESOURCES

The Company had a working capital deficiency of \$1,155,779 as at December 31, 2017, compared to \$6,279,346 as at December 31, 2016. The improvement in working capital deficiency was a result of approximately \$5,200,000 in net liabilities being derecognized when the Company placed HGOM into Chapter 7 liquidation in the U.S. Court for the Southern District of Texas.

During the year ended December 31, 2017, the Company recorded net income of \$5,284,533 which included a gain on loss of control of HGOM of \$6,887,012. The revenue currently generated from natural gas and oil sales does not exceed the Company's operating expenses, and the Company reported a cash outflow from operations of \$1,372,657 for the year ended December 31, 2017. Accordingly, the Company's ability to meet its obligations as they fall due and to continue to operate as a going concern is dependent upon the continued financial support of the creditors, access to equity financial markets and ultimately, the attainment of profitable operations. As a result, the Company completed two non-brokered private placements in the year wherein it issued 8,900,000 units at \$0.05 per unit and 5,594,857 units at \$0.07 per unit for aggregate gross proceeds of \$836,640.

The Company borrowed \$234,063, net of repayments totaling \$289,887, under new and existing loan agreements and credit facilities. In addition, the Company entered into an arrangement with a third party to provide debt financing of up to \$2,500,000 at a rate of 7% per annum for the acquisition and development of oil projects located in Canada. The Company did not borrow any funds during the year ended December 31, 2017, but has incurred standby charges totaling \$142,301.

Management has successfully utilized both debt and equity financing in the past, but there is no assurance that such funding will be available in the future or if it is that it will be on terms that are acceptable. If the Company is unable to obtain additional financing, it will experience liquidity problems and management expects that it will need to curtail operations, liquidate assets, seek additional capital on less favorable terms and/or pursue other remedial measures. Any additional equity financing may involve substantial dilution, and as a result, the Company is investigating alternative financing sources such as an Initial Coin Offering (See below for further details).

Due to the conditions and events as noted above, there is material uncertainty casting significant doubt on the Company's ability to continue as a going concern.

Management's Discussion & Analysis Year Ended December 31, 2017

INITIAL COIN OFFERING

On January 25, 2018, the Company announced the engagement of Entoro Capital LLC, headquartered in Houston, Texas, to undertake a potential digital currency initial coin offering ("ICO"). The ICO being considered is intended to be an asset-backed energy security coin offering that will utilize blockchain technologies for the Canadian energy market and potentially work toward making the Canadian energy sector more innovative.

Hillcrest engaged Entoro as the Company's agent to provide investment banking, business development and consulting services for potential financing transactions using digital currencies to finance the Company's business plan, which remains primarily focused on developing oil and gas production in Alberta and Saskatchewan, Canada.

The Company believes that an ICO would offer a non-dilutive financing option in addition to other financing options currently available. While the Company is not conducting an ICO at this time, it may decide to do so in the future. Any ICO would be compliant with relevant securities regulation and require exchange approvals. If the Company decides to proceed with an ICO, then it will determine the terms of such offering and if such offering may be deemed to be either a security under the Securities Act (British Columbia) or a derivative.

If the ICO is determined to be a security, it will require either a prospectus or an exemption from the prospectus requirement to issue coins and/or tokens and to effect trades. The Company may utilize the accredited investors exemption, the offering memorandum exemption or such other exemptions from the prospectus requirement detailed in National Instrument 45-106 -- prospectus exemptions. There is no assurance that such exemptions will be granted. However, in certain instances the issuance of a token may be determined to be a derivative if the underlying asset of the coin is a commodity which is not an investment contract. Until the Company finalizes terms of its ICO, it will be unable to determine for certain if the token is a security or a derivative.

A token or coin issued under an ICO would not give the acquirer equity, other interests or rights in the Company equivalent to a holder of common shares. For example, no rights would be granted to participate in the profits or the distribution of assets of the Company, nor any voting rights in any meeting of the security holders of the Company.

If the Company proceeds with an ICO, then it is considered that tokens and coins would be issued to investors entitling them to the value attached to a specific amount of oil hydrocarbon produced from company properties included in the ICO.

The Company only recently established oil production in Canada through its well reactivation program in Saskatchewan and is still in the development planning phase for its Saskatchewan and Alberta properties. An ICO linked to oil and gas production from Hillcrest's future oil and gas developments will therefore be a speculative investment, with no time frame defined for when commercial production from the Company's current and future oil and gas properties and projects will commence. Reserves reports from competent third parties on the Company's oil and gas assets and potential future acquisitions are not yet available. The Company intends to commission and provide relevant reports for an ICO as appropriate.

Management's Discussion & Analysis Year Ended December 31, 2017

INITIAL COIN OFFERING (continued)

If the Company proceeds with an ICO, then cash will be received for token and coin issuances. The tokens will require the delivery of hydrocarbons if commercial production is achieved. Hillcrest shareholders should be aware that, depending on the terms of a token or coin issuance, token or coin holders will be entitled to receive value in hydrocarbons produced from Company properties included in the ICO, if and when commercial production is achieved. After redemptions of hydrocarbons are satisfied, remaining oil and gas production would be available for the Company to sell. The Company does not intend to create its own platform for the trading of any potential tokens or coins.

The Company and Entoro will work together to seek funding to back the proposal and to eventually develop the currency program. The Company intends to utilize the expertise of Entoro Capital LLC and its contacts in establishing a potential ICO.

RESULTS OF OPERATIONS

Three Month Period Ended December 31, 2017

Revenues

The Company generated total revenue of \$Nil during for the three month period ended December 31, 2017 ("Current Quarter") as compared to \$60,513 in the three month period ended December 31, 2016 ("Prior Quarter"). The decrease is a result of the Company having sold all of its producing oil assets in prior periods.

Expenses

The Company's expenses for the Current Quarter decreased by \$857,197 relative to the Prior Quarter. This was due primarily to a reduction in operating expenses after the disposal of the Eugene Island 32 and other oil property interests, and a concerted effort by management to reduce office and general costs in 2017.

Year Ended December 31, 2017

Revenues

The Company generated total revenue of \$36,299 during for the year ended December 31, 2017 ("Current Year") as compared to \$1,299,214 in the year ended December 31, 2016 ("Prior Year"). The 97% decrease is a result of the significantly lower oil production in the Current Year after the disposal of the EI32 property which closed in October 2016. In addition, the Company sold its remaining producing asset in Hartburg on March 31, 2017.

Expenses

The Company's expenses for the Current Year decreased by \$3,222,431. This was due primarily to a reduction in operating expenses after the disposal of the Eugene Island 32 and other oil property interests, and a concerted effort by management to reduce office and general costs in 2017.

The Company also recorded a gain of \$6,887,012 on the derecognition of HGOM after the loss of control in February 2017.

Management's Discussion & Analysis Year Ended December 31, 2017

RESULTS OF OPERATIONS (continued)

Production Information

The table below shows the Company's net production data from all of its well interests:

	Year Ended December 31,		
	2017	2016	Change
			(%)
Crude oil (bbl) ¹	546	27,326	(98)
Natural gas (Mcf)	-	63,195	(100)
Total boe	546	37,858	(98)
Crude oil (bopd)	6	75	(92)
Natural gas (Mcfgpd)	-	173	(100)
Total boepd	6	104	(94)
Crude oil (%)	100	72	39
Natural gas (%)	-	28	(100)
Total (%)	100	100	

Note 1: The Company had no production after March 31, 2017.

OUTSTANDING SHARE DATA

As at the Report Date there are 86,568,226 common shares outstanding.

STOCK OPTIONS

The total number of stock options outstanding as of the Report Date are summarized below:

Number of		
Options	Exercise Price	Expiry Date
	(\$)	
1,400,000	0.06	September 9, 2018
500,000	0.06	November 26, 2018
4,500,000	0.07	February 21, 2022
6,400,000	0.07	

Management's Discussion & Analysis Year Ended December 31, 2017

SHARE PURCHASE WARRANTS

The total number of share purchase warrants outstanding as of the Report Date are summarized below:

Number of Options	Exercise Price	Expiry Date
	(\$)	<u> </u>
3,650,000	0.08	December 8, 2018
4,450,000	0.08	January 18, 2019
1,997,429	0.10	July 7, 2019
800,000	0.10	July 14, 2019
4,396,000	0.10	February 27, 2020
600,000	0.10	March 23, 2020
500,000	0.07	August 17, 2020
500,000	0.10	August 17, 2020
16,893,429	0.09	

SUBSEQUENT EVENTS

Subsequent to December 31, 2017, the Company

- a) completed a non-brokered private placement in two tranches wherein it issued an aggregate of 9,992,000 units at a price of \$0.05 per unit for gross proceeds of \$499,600, of which \$127,000 has yet to be received. Each unit consisted of one common share in the capital of the Company plus one half of one common share purchase warrant. Each whole warrant of this second tranche offering will entitle the holder to purchase one additional share at a price of \$0.10 for two years from the date of closing.
- b) issued 1,700,000 common shares at \$0.05 per share to settle \$85,000 of outstanding debts with certain creditors.
- c) issued 300,000 stock options exercisable at \$0.06 for a period of three years to Torrey Hills Capital pursuant to an investor relations contract.

OFF BALANCE SHEET ARRANGEMENTS

The Company did not have any off balance sheet debt nor did it have any transactions, arrangements, obligations (including contingent obligations) or other relationships with any unconsolidated entities or other persons that may have material current or future effect on financial conditions, changes in the financial conditions, results of operations, liquidity, capital expenditures, capital resources, or significant components of revenue or expenses.

Management's Discussion & Analysis Year Ended December 31, 2017

RELATED PARTY TRANSACTIONS

The following summarizes the Company's related party transactions during the years ended December 31, 2017 and 2016:

Key management compensation

	2017	2016
	(\$)	(\$)
Consulting fees paid or accrued to Michael Krzus, Executive Chairman of the Company	1,410	244,181
Consulting fees paid or accrued to the Don Currie, Chief Executive Officer ("CEO") of the Company	27,420	240,610
Professional and consulting fees paid or accrued to a corporation controlled by Sean McGrath, the Chief Financial Officer ("CFO") of the Company	51,000	103,854
Salary and consulting fees paid or accrued to Jason Oden, Chief Operating Officer of the Company	21,000	258,662
Consulting fees paid to the spouse of the Executive Chairman of the Company	1,750	-
Share-based payments paid to certain directors and officers of the Company	176,590	24,856
	279,170	872,163

- a) As at December 31, 2017, a total of \$Nil (2016 \$158,767) was included in accounts payable and accrued liabilities owing to the CEO of the Company for consulting fees and reimbursable expenses.
- b) As at December 31, 2017, a total of \$Nil (2016 \$135,209) was included in accounts payable and accrued liabilities owing to the Executive Chairman of the Company for consulting fees and reimbursable expenses.
- c) As at December 31, 2017, a total of \$33 (2016 \$25,117) was included in accounts payable and accrued liabilities owing to a corporation controlled the CFO of the Company for consulting fees and reimbursable expenses.
- d) As at December 31, 2017, a total of \$Nil (2016 \$67,335) was included in accounts payable and accrued liabilities owing to the COO of the Company for wages and reimbursable expenses.
- e) As at December 31, 2017, a total of \$205 (2016 \$Nil) was included in accounts payable and accrued liabilities owing to a director of the Company for reimbursable expenses.
- f) As at December 31, 2017, a total of \$200,000 (2016 \$Nil) was included in loans payable owing to the spouse of an officer of the Company.

Management's Discussion & Analysis Year Ended December 31, 2017

COMMITMENTS

- a) The Company entered into an office rental agreement in Vancouver, British Columbia with a term of 36 months, terminating on June 15, 2020. The remaining base rent payable under the lease is \$60,977 up until the lease expires. In addition to the base rent of \$2,067, the Company's share of operating costs is estimated at approximately \$1,608 per month.
- b) Hillcrest Exploration Ltd. ("HEL") entered into an office rental agreement with a term of 72 months, terminating on February 28, 2023. The remaining base rent payable under the lease is US\$145,289 up until the lease expires. In addition to the base rent, HEL's share of operating costs is estimated at approximately US\$1,568 per month.

OUTLOOK

Hillcrest is focused on adding, creating and increasing value through the acquisition, development and production of conventional onshore oil and gas assets in North America. The Company has disposed of the majority of its offshore oil interests and is actively evaluating new value accretive acquisitions. The Company's intention is to operate or, at minimum, to hold a controlling working interest, in any significant growth assets acquired, to be able to direct operation activity to maximize Company value.

ACCOUNTING POLICIES AND CRITICAL ACCOUNTING ESTIMATES

Significant accounting policies used by Hillcrest are disclosed in note 3 to the December 31, 2017 audited annual consolidated financial statements. Preparing financial statements in accordance with IFRS requires management to make certain judgments and estimates. Changes to these judgments and estimates could have a material effect on the Company's financial statements and financial position. There were no changes to Hillcrest's critical accounting estimates during the year ended December 31, 2017.

CAPITAL MANAGEMENT

The Company considers its capital resources to be the shareholders' deficiency, comprising share capital, contributed surplus, reserves and deficit. The Company manages its capital structure and makes adjustments to it, based on the funds available to the Company, in order to support the acquisition, exploration and development of oil and gas properties. The Board of Directors does not establish quantitative return on capital criteria for management, but rather relies on the expertise of the Company's management to sustain future development of the business.

The Company is primarily dependent on external financing to fund its activities. In order to carry out the planned exploration and development and pay for administrative costs, the Company will spend its existing working capital and raise additional funds as needed using best efforts. The Company will continue to assess new properties and seek to acquire an interest in additional properties if it feels there is sufficient economic potential and if it has adequate available or committed financial resources to complete such acquisitions.

Management reviews its capital management approach on an ongoing basis and believes that this approach, given the size of the Company, is reasonable.

There were no changes in the Company's approach to capital management during the year ended December 31, 2017. The Company is not subject to externally imposed capital requirements.

Management's Discussion & Analysis Year Ended December 31, 2017

NEW ACCOUNTING STANDARDS AND PRONOUNCEMENTS

Standards issued but not yet effective up to the date of issuance of the Company's consolidated financial statements are listed below. This listing is of standards and interpretations issued which the Company reasonably expects to be applicable at a future date. The Company intends to adopt these standards when they become mandatorily effective.

The following standards have been issued for annual periods beginning on or after January 1, 2018 but are not yet effective:

IFRS 9, Financial instruments

This new standard replaces International Accounting Standards ("IAS") 39, Financial Instruments: Recognition and Measurement. IFRS 9 addresses the classification, measurement and derecognition of financial assets and financial liabilities, introduces a new impairment model for financial assets and new rules for hedge accounting.

IFRS 9 requires financial assets to be classified into one of three measurement categories on initial recognition: FVTPL, fair value through OCI and amortized cost. Measurement and classification of financial assets is dependent on the entity's business model for managing financial assets and the contractual cash flow characteristics of the financial asset. The new standard retains most of the existing requirements for financial liabilities.

IFRS 9 introduces a new impairment model for financial assets. This new model may result in the earlier recognition of credit losses as it requires the Company to account for expected credit losses from the time the financial instruments are first recognized.

The adoption of this standard is not expected to have a material impact on the Company's financial statements.

IFRS 15, Revenue from Contracts with Customers

This new standard is based on the principle that revenue should be recognized to depict the transfer of goods or services to customers at an amount that the entity expects it will be entitled to in exchange for those goods.

IFRS 15 introduces a new five step model for the recognition of revenue based on when control of a good or service transfers to a customer. The notion of control replaces the existing notion of risks and rewards and could result in changes in the timing of revenue recognition for certain contracts.

The adoption of this standard is not expected to have a material impact on the Company's financial statements.

Management's Discussion & Analysis Year Ended December 31, 2017

NEW ACCOUNTING STANDARDS AND PRONOUNCEMENTS (continued)

The following standard has been issued for annual periods beginning on or after January 1, 2019 but is not yet effective:

IFRS 16. Leases

This new standard replaces the existing leasing guidance in IAS 17, Leases.

IFRS 16 distinguishes between leases and service contracts on the basis of whether the customer controls the asset being leased. For those contracts determined to meet the definition of a lease, IFRS 16 requires a lessee to recognize on the balance sheet a lease asset along with the associated lease liability which reflects future lease payments, similar to current finance lease accounting. There are limited exceptions for leases with a term of less than 12 months or leases of assets which have a very low value. As a result of the adoption of IFRS 16, operating leases which were previously only recognized on the statement of earnings will be recognized on the balance sheet.

The purpose of the standard is to provide users of the financial statements with a more accurate picture of a company's leased assets and associated liabilities, while also improving the comparability of companies that lease assets to those that purchase them.

The Company has not yet assessed the potential impact of the application of this standard.

RISKS & UNCERTAINTIES

The business and operations of the Company are subject to numerous risks, many of which are beyond the Company's control. The Company considers the risks set out below to be some of the most significant to current and potential investors in the Company, but readers are cautioned that the list is not exhaustive. If any of these risks materialize into actual events or circumstances, or any other additional risks or uncertainties which are material to the Company's business actually occur, the Company's assets, liabilities, financial condition, results of operations (including future results of operations), and business and business prospects are likely to be materially and adversely affected. In such circumstances, the price of the Company's securities could decline and investors may lose all or part of their investment. The Company is engaged in the acquisition, exploration and development of oil and gas properties. Given the nature of the oil and gas business, the limited extent of the Company's assets and the present stage of exploration, the following risks, among others, should be considered.

Financing Risks and Dilution to Shareholders

The Company has limited financial resources and further exploration or acquisitions will require additional funds to complete. There can be no assurance that the Company will be successful in its efforts to obtain adequate financing in the future or that such financing will be available on favourable terms or at all. It is likely such additional capital may be raised through the issuance of additional equity or other forms of capital such as debt or sale of assets which may result in dilution to the Company's existing shareholders.

Management's Discussion & Analysis Year Ended December 31, 2017

RISKS & UNCERTAINTIES (continued)

Fluctuating Oil and Gas Prices

The economics of oil and gas exploration are affected by many factors beyond the Company's control, including commodity prices, supply and demand in the market and the cost of operations. Depending on the price of commodities, the Company may determine that it is impractical to continue exploration. Any material decline in prices may result in the reduction of existing and potential profitable exploration and development activities as well as reducing the financing options available to the Company. Prices are prone to fluctuations and marketability is affected by government regulations relating to price, royalties and allowable production, the effect of which cannot be accurately predicted. There is no assurance that a profitable market will exist for the sale of any commodities found on the properties.

Environmental Risks

The Company's exploration and appraisal programs will, in general, be subject to approval by regulatory bodies. Additionally, all phases of the oil and gas business present environmental risks and hazards and are subject to environmental regulation pursuant to a variety of international conventions and federal, state and local laws and regulations. Environmental legislation provides for, among other things, restrictions and prohibitions on spills, releases or emissions of various substances produced in association with operations. The legislation also requires that wells and facility sites be operated, maintained, abandoned and reclaimed to the satisfaction of applicable regulatory authorities. Compliance with such legislation can require significant expenditures and a breach may result in the imposition of fines and penalties, some of which may be material. Environmental legislation is evolving in a manner expected to result in stricter standards and enforcement, larger fines and liability and potentially increased capital expenditures and operating costs.

Local Resident Concerns

In addition to ordinary environmental issues, the exploration and development of the Company's projects could be subject to resistance from local residents that could either prevent or delay exploration and development of its properties.

Exploration, Development and Operating Risks

Oil and gas exploration and development is highly speculative in nature and involves a high degree of risk. There is no assurance that expenditures made on future exploration and development by the Company will result in new discoveries of oil and gas in commercial quantities. The recovery of expenditures on oil and gas properties and the related deferred exploration expenditures are dependent on the ability of the Company to obtain financing necessary to complete the exploration and development of its projects, and upon future profitable production, or alternatively, on the sufficiency of proceeds from disposition. The long-term commercial success of the Company depends on its ability to acquire, develop and commercially produce oil and gas reserves. The Company is in the process of exploring its properties and determining the technical feasibility and economically recoverable reserves. No assurance can be given that the Company will be able to locate satisfactory properties for acquisition or participation. Additionally, if such acquisitions and participation are identified, the Company may determine that current markets, terms of acquisition and participation or pricing conditions make such acquisition or participation uneconomic. Even if the Company is successful in locating satisfactory properties, drilling hazards or environmental damage could greatly increase the cost of operations, and various field operating conditions may adversely affect the production from successful wells. The Company attempts to control operating risks by maintaining a disciplined approach to execution of its exploration and development programs. Exploration risks are managed by utilizing management experience and expertise along with technical professionals and by concentrating on the exploration activity on specific core regions that have multi-zone potential. Operational control allows the Company to manage costs, timing and sales of production and to ensure new production is brought on-stream in a timely manner. Additionally, oil and gas operations are subject to the usual risks involved in the acquisition, exploration, development and production of oil and gas properties, including whether any of the remaining projects contain economically recoverable reserves and are able to generate any revenues from production.

Management's Discussion & Analysis Year Ended December 31, 2017

RISKS & UNCERTAINTIES (continued)

Litigation

The Company and/or its directors may become subject to a variety of civil or other legal proceedings, with or without merit.

Regulatory, Permit and License Requirements

The current or future operations of the Company require permits from various governmental authorities, and such operations are and will be governed by laws and regulations concerning exploration, development, production, taxes, labour standards, occupational health, waste disposal, toxic substances, land use, environmental protection, site safety and other matters. Companies engaged in the exploration and development of oil and gas properties generally experience increased costs and delays in development and other schedules as a result of the need to comply with applicable laws, regulations and permits. Adverse changes to laws and regulations could have a material adverse effect on present and future exploration and development projects, operations, and capital expenditures. There can be no assurance that all permits which the Company may require for facilities and to conduct exploration and development operations on the properties will be obtainable on reasonable terms, or that such laws and regulations will not have an adverse effect on any exploration or development project which the Company might undertake. Failure to comply with applicable laws, regulations and permitting requirements may result in enforcement actions, including orders issued by regulatory or judicial authorities causing operations to cease or be curtailed and may include corrective measures requiring capital expenditures, installation of additional equipment or remedial actions. Parties engaged in exploration and development operations may be required to compensate those suffering loss or damage by reason of the exploration and development activities and may have civil or criminal fines or penalties imposed upon them for violation of applicable laws or regulations. Amendments to current laws, regulations and permits governing operations and activities of oil and gas companies, or more stringent implementation thereof, could have a material adverse impact on the Company and cause increases in capital expenditures or exploration and development costs, or require abandonment or delays in the development of new or existing properties.

Competition

The oil and gas exploration and development industry is highly competitive. The Company will have to compete with other companies, many of which have greater financial, technical and other resources than the Company, for, among other things, the acquisition of leases and other interests as well as for the recruitment and retention of qualified employees and other personnel. Failure to compete successfully against other companies could have a material adverse effect on the Company and its prospects.

Uninsurable Risks

Exploration, development and production operations of oil and gas reserves involve numerous risks, including subsurface production issues or mechanical failure in wells, uncontrolled release of hydrocarbons, fires, floods, hurricanes, earthquakes and other environmental occurrences, any of which could result in damage to, or destruction of, wells and other producing facilities, damage to life or property, environmental damage and possible legal liability. Although the Company intends to take precautions to minimize risk that will be taken, operations are subject to hazards that may result in environmental pollution and consequent liability that could have a material adverse impact on the business, operations and financial performance of the Company. It is not always possible to obtain insurance against all such risks and the Company may decide not to insure against certain risks, such as environmental risks, as a result of high premiums or other reasons. Should such liabilities arise, they could have an adverse impact on the Company's operations and financial condition and could cause a decline in the value of the Company's shares.

Management's Discussion & Analysis Year Ended December 31, 2017

RISKS & UNCERTAINTIES (continued)

Reliance on Management and Dependence on Key Personnel

The success of the Company will be largely dependent upon the performance of its directors and officers and on the Company's ability to attract and retain key personnel. The loss of the services of these persons may have a material adverse effect on the Company's business and prospects. The Company will compete with numerous other companies for the recruitment and retention of qualified employees and contractors. There is no assurance that the Company can maintain the service of its directors and officers or other qualified personnel required to operate its business. Failure to do so could have a material adverse effect on the Company and its prospects.

Availability of Equipment and Labour

The oil and gas exploration industry is dependent on the availability of equipment and labour in the areas where such activities will be conducted. Demand for limited equipment and labour and restrictions imposed on access to equipment may affect the availability of such equipment to the Company which could delay exploration, development and production activities.

Conflicts of Interest

There are potential conflicts of interest to which the directors and officers of this Company may be subject to in connection with the Company's operations. Certain of the directors and officers of the Company are engaged in, and will continue to engage in, other business activities on their own behalf and on behalf of other companies and, as a result of these and other activities, such directors and officers may be in direct conflict with the Company. To the extent that conflicts of interest arise, such conflicts will be resolved in accordance with the provisions of the BCBCA and any other applicable corporate laws.

ADDITIONAL DISCLOSURE

Additional information relating to the Company and its regulatory filings is available on the Company's website at **www.hillcrestpetroleum.com** and under the Company's profile on SEDAR at **www.sedar.com**.

Management's Discussion & Analysis Year Ended December 31, 2017

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